

Today's agenda

Impact of COVID-19 on:

- Submarine cable industry
- Network operations
- International connectivity
- Wholesale pricing

The year of 2020



COVID-19's impact will evolve the telecommunications industry

Netflix Reduces Traffic, Where Needed

Netflix has tested and deployed a way to reduce traffic on networks by 25%, starting with Italy and Spain.

Netflix | March 21, 2020

International voice traffic spikes 20% during pandemic

02 JUNE 2020

COVID-19 Hasn't Infected Operators' Capex Plans

The global pandemic has upended almost all aspects of daily life – except when it comes to network operators' capital expenditures. That, according to a wide range of network equipment vendors focusing on a variety of markets and technologies, has remained relatively unaffected.

Light Reading | August 19, 2020

COVID-19 pandemic highlights submarine cables as critical infrastructure

Q Search

Bloomberg Businessweek

■ April 13, 2020, 6:00 AM EDT

It's Time to Get Smart About Dumb Pipes

 The coronavirus revealed our reliance on the telecommunications industry. What's next is making our connectivity more resilient for the next big shock.



COVID-19's initial impact

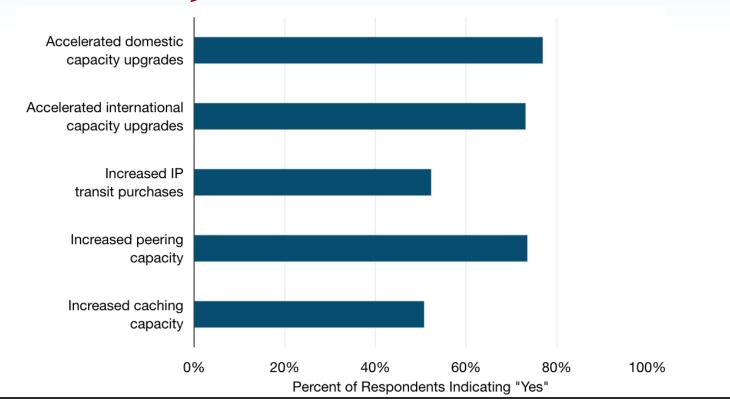
The outbreak of the pandemic led to a surge in network traffic. *What did operators do?*

- **Managed traffic** Amazon, Apple, Google, Facebook, and many others reduced the bit rate of streaming video applications in some regions to help ease network congestion.
- **Upgraded capacity** Many networks operators accelerated plans for capacity upgrades to stay ahead of demand.
- **Network maintenance and repairs** Behind the scenes, teams of technicians kept (and are still keeping) global networks running whether inside data centers, in the field, or onboard cable repair ships.

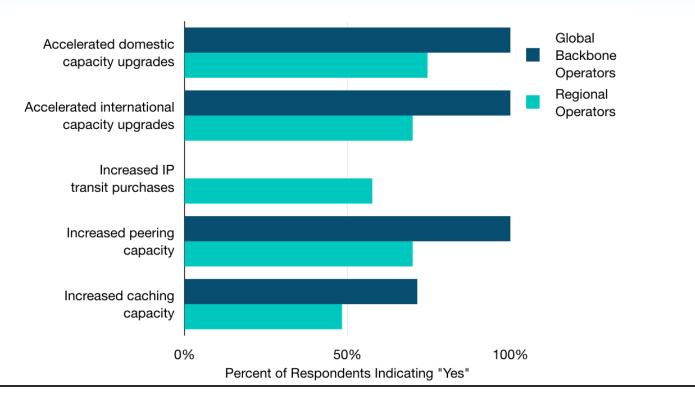
The pandemic and the subsea cable market

- **Manufacturing** The pandemic has led to some slowdowns in the subsea cable supply chain. For example, a supplier closed two its factories in early March, but then re-opened in May. The closure did not seem to have had a major impact on the deployment of new systems.
- **Survey and Deployment** It has become increasingly difficult to get crews on and off ships due to international borders closing. This can negatively impact surveying and cable laying.
- **Maintenance** Repairs themselves are very challenging. Permitting needed to access ports and conduct repairs in territorial waters has always been a choke point in the industry. As tighter restrictions come into place, they can slow the process even further.

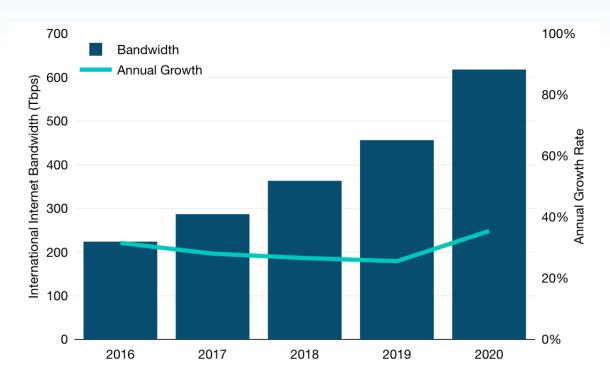
Measures taken by operators around the world due to COVID-19



Difference in actions taken by global and regional operators due to COVID-19



International internet bandwidth growth



Global internet bandwidth grew by 35% in 2020. This growth was driven largely by the response to the COVID-19 pandemic, and it was the largest one year increase since 2013.

COVID-19's impact on capacity

Bandwidth Growth, 2019-2020

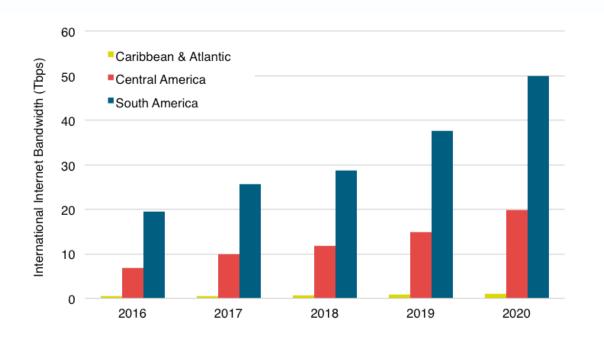
Region	Forecasted Growth	Observed Growth	<i>Implied</i> COVID-19 Acceleration Effect
Africa	42%	46%	3%
Asia	36%	41%	4%
Europe	23%	34%	9%
Latin America	26%	32%	5%
Middle East	34%	39%	4%
Oceania	24%	39%	12%
U.S. & Canada	23%	30%	5%
Global	26%	35%	8%

COVID-19's impact on traffic

Bandwidth and Traffic Growth, 2019-2020

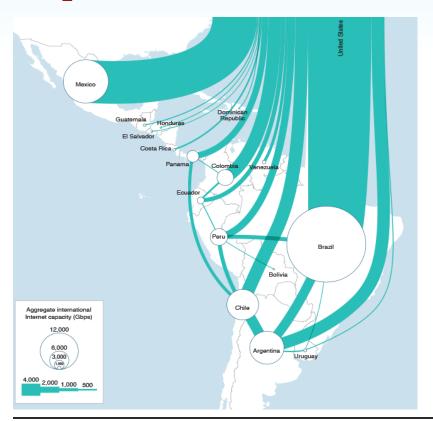
Region	Bandwidth	Peak Traffic
Africa	46%	49%
Asia	41%	51%
Europe	34%	44%
Latin America	32%	51%
Middle East	39%	42%
Oceania	39%	50%
U.S. & Canada	30%	44%
Global	35%	47%

Latin America international internet bandwidth



- International internet bandwidth connected to Latin America grew 32% in 2020 to reach 69 Tbps.
- South America accounted for 72% of the region's total capacity.
- Central America grew the fastest in 2020, at a rate of 33%.

Top Latin American IP routes



- In 2020, the top 5
 international capacity
 routes in Latin America
 were all connected to the
 U.S.
- The Brazil-U.S. route is the highest-capacity route in the region, and the second highest-capacity route in the world.

Transport and IPT pricing around the world, Q2 2020



Weighted median 10 Gbps wavelength Weighted median IPT per Mbps, 10 GigE port

Questions? Thank you!

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