



Colombia

### **Brief biography.**

Electronic Engineer specializing in Telecommunications Project Management, management skills, ability to manage high-performance working teams in different countries, budget management, product development and management, strategic marketing strategies, positioning. Knowledge of fixed and mobile telephone exchange distribution and management; administration, management and operation of broadband, dedicated and wholesale Internet; management of wireless networks (VSAT, PMP, UMTS, WIFI). Experience in the management of MPLS backbone networks, ISP node, international channel, OMT, CDNs, datacenter, interconnections with different operators, and IPV4 and IPV6 address management and planning. Development and administration of Internet, data, cloud, voice, video, security and government products.

Worked at COLVATEL E.S.P as a Planning Engineer and Project Manager, and at ETB – Telecommunications Company of Bogota – as a professional in the Backbone department. At INTERNEXA, he worked as an IP Business Line Specialist for the company's regional operations (Colombia, Peru, Ecuador, Venezuela, Chile, Brazil and Argentina) and later as Global Marketing Director for the same operations. He was also Regional Marketing and Product Manager at IFX NETWORKS serving 16 countries in America and is now Product Director at GLOBENET, where he manages product strategy for all of the Americas.

### **Tell us about yourself and your interests.**

I am an enthusiastic, dedicated and innovative person. I love challenges and learning about different cultures. I love being with my wife and two children, traveling with them and making family plans. I have always liked to learn about different aspects of every area and country where I have had the opportunity to work and visit and I am interested in helping the community to continue to expand telecommunications throughout the region.





**Tell us about your work experience, education and professional development.**

I have been working in regional telecommunications for more than 13 years. I started working on the installation of Internet broadband in Colombia, I then went on to work at ETB's NOC, where I worked in customer support and later became Project Manager and installed the 3G and 4G antennas for two mobile companies in Colombia. Next, I managed the IP backbone and caches for ETB, after which I joined Internexa as an IP Specialist for South America including Brazil and was later appointed Marketing and Product Director in charge of strategy. My next step took me to IFX as Marketing and Product Manager for LATAM, where I was responsible for more than 16 countries. I am currently Product Director at Globenet and in charge of the company's strategy for the Americas. I have participated as a representative in the NAP Colombia committee and served as LAC-IX secretary.

**Tell us why you are interested in participating in LACNIC and your history with the organization.**

My relationship with LACNIC began many years ago while I was working at ETB. I have always attended practically all LACNIC events since 2006. I've always supported LACNIC as a sponsor in every company where I've worked, from organizing the event in Medellin while working at Internexa to sponsoring connectivity for the LACNIC event held in Bogota. I have also sponsored other smaller events in other countries where I've been a manager. Now, working with Globenet, I've requested Bronze sponsor status for the Panama event. I have also participated in many meetings with LACNIC staff and presented at several events.

At this time, I am interested in continuing to contribute to this beautiful Internet community through my work and knowledge of the American market.

**What do you think of LACNIC, its mission, and the organization's role as a driver of growth and development in the region?**

LACNIC is already a reference within the region, not only for managing autonomous systems and IP addressing, but for its work in different areas of development in favor of the regional Internet. I believe the events organized by LACNIC are a meeting point for different cultures and different points of view on how the Internet and its services should work in the region.

**In your opinion, what would be your greatest contribution to LACNIC as a member should you be elected? What motivated you to run for a position on the elective body?**



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My biggest contribution would be my experience and knowledge of the Internet throughout the region, as well as ideas for continuing to improve this great Internet ecosystem on a daily basis.

My main motivation is to continue helping to generate new ideas and guidelines for all the countries that are part of the LACNIC community.



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